



# NEXTCRUISE & LOWERED DEPOSITS

## NEW \$100 PER PERSON DEPOSIT POLICY

### OVERVIEW

Our best offer continues to be available via our NextCruise program. NextCruise offers incredible benefits such as an Onboard Credit or Instant Savings up to \$600 per stateroom depending on the category of room selected, length of voyage and fare type selected. Also, we are now introducing \$100 per person deposits making our NextCruise program even better than before. NextCruise continues to be combinable with most other Royal Caribbean promotions making our onboard offer the best offer available to your Clients.

### FREQUENTLY ASKED QUESTIONS

#### 1. What is the new \$100 Per Person Deposit Policy?

When your Clients book their next cruise onboard, they are now eligible to pay a reduced deposit of only \$100 per person regardless of length of cruise only when they select our non refundable fare program.

#### 2. What category of staterooms does the \$100 Per Person Deposit apply to?

The new \$100 per person deposit program is applicable when booking a Junior Suite category or below. Interiors, Oceanview, Balcony and Junior Suites are all included in this offer. Grand Suites and above continue to require full deposit.

#### 3. Is the \$100 Per Person Deposit available on all fare types?

Your Clients are eligible for the \$100 per person deposit only when booking the non refundable fare program. Refundable fare bookings continue to require full deposit.

#### 4. What other benefits does my Client receive along with the reduced deposit?

Our best offer now includes a reduced deposit of \$100 per person, up to \$600 in Onboard Credit or Instant Savings and is combinable with most other Royal Caribbean promotions when your Client selects a Junior Suite category or below in the non refundable fare program. When your Client selects the refundable fare program, they pay full deposit and are eligible for up to \$150 in Onboard Credit.



\*IF YOU BOOK A NONREFUNDABLE DEPOSIT FARE RATE OR A GRAND SUITE OR HIGHER CATEGORY OF STATEROOM [OR A CATEGORY W, X, Y OR Z GUARANTEE STATEROOM], YOUR MINIMUM DEPOSIT REQUIRED WILL BE NONREFUNDABLE. THESE ARE "NONREFUNDABLE DEPOSIT NEXTCRUISE BOOKINGS" OR "NDN BOOKINGS." FOR NDN BOOKINGS, THE FOLLOWING RULES APPLY. For Guests who make a NDN Booking, changes made during the first thirty (30) days after that NDN Booking was made shall not be subject to a Change Fee; changes made to the ship or sail date after that 30 day period has expired shall be subject to a Change Fee (currently \$100 per person but subject to adjustment without notice); in either case, the deposit shall remain nonrefundable. For all NextCruise Bookings, The special promotional offer that you received as part of your NextCruise Booking (the "Special Promotional Offer") will adjust in the event that you make any changes. In lieu of that Special Promotional Offer, your cruise would be booked at a prevailing rate available in your country as of the date of your change. The NextCruise Promotional Offer you received, currently either NextCruise Dollars Off or the NextCruise Onboard Credit Promotion will be handled as provided below. CANCELLATIONS FOR NEXTCRUISE BOOKINGS:NDN If the guest cancels a NextCruise Booking prior to the final payment due date, the cancellation terms applicable to your booking (which may vary from country to country) will apply. For NDN Junior Suite and below Bookings with a reduced deposit of \$100 per person, the reduced deposit will be held in full penalty and no Future Cruise Credit ("FCC") will be issued. For NDN Grand Suite and above Bookings only, Royal Caribbean will issue an FCC to the guest named on the cancelled NDN Booking. The FCC will expire 12 months after it was issued and shall be issued in an amount equal to the nonrefundable deposit paid minus a \$100USD per person service fee. No FCC will be issued if the nonrefundable deposit amount is \$100.00 or less. NEXTCRUISE DOLLARS OFF AND OBC PROMOTION: Guests who make a NDN Booking are eligible for our NextCruise dollars off promotion or Future Onboard Credit (up to \$500 per stateroom depending on length of voyage and type of stateroom or suite). Guests who make a NDN Booking at least 6 months in advance of the sail date are also eligible to receive up to \$100 per stateroom in NextCruise dollars off or Future Onboard Credit (depending on length of voyage and type of stateroom). Guests who select our refundable fare option are eligible for a Future Onboard Credit (up to \$150 per stateroom depending on length of voyage and type of stateroom.) FOR ALL GUESTS, a NextCruise Booking may be combined with certain groups and require a full deposit and possible loss of your promotional offer and/or Onboard Credit offer. Visit your Cruise Sales Team onboard for full Terms and Conditions and/or visit the Royal Caribbean website in your country of residence. 17059691 • 11/28/2017

**5. What happens to the \$100 per person deposit if my Client decides to cancel their cruise?**

If the booking is cancelled, the \$100 per person deposits are non refundable and no Future Cruise Credit will be issued.

**6. What happens if changes are made to the reservation?**

Changes made within the first 30 days of creation date align with our existing NextCruise policy and will not incur a \$100 per person change fee. Changes made after the first 30 days of creation will follow the existing non refundable fare brand guidelines which will incur a \$100 per person change fee if changes are made to the original ship and sail date. Deposit remains non refundable from the time of booking.

**7. Are Group Booking Deposits included in this new \$100 Per Person policy?**

Group bookings are not eligible for the reduced deposit and will continue to follow the existing group deposit guidelines. Clients making bookings onboard with the intention to move their reservation to a group are able to pay full deposit during the time of booking. Any NextCruise booking that will be moved to a group must have the full deposit before it can be transferred to a group.

**8. When does this new \$100 Per Person Deposit Policy take effect?**

This offer will be available on all cruises that commence on or after December 9, 2017. China roundtrip voyages are excluded.



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